

## Submit Comments – Second Exposure Draft of Real Property Appraiser Qualifications Criteria

The Second Exposure Draft of Real Property Appraiser Qualifications Criteria was published by The Appraisal Foundation on June 3 and can be found at this link - <https://appraisalfoundation.sharefile.com/share/view/s3d4fd5afd262441b838bbd28e6ba0834>.

Distance Education Requirements, Section III D (page 4) defines synchronous education and allows for synchronous education to be used in the same manner as on-site classroom courses. **Please review and submit comments to the AQB regarding the changes.**

To submit comments, please visit: <https://www.surveymonkey.com/r/AQBComments>. If you are unable to provide your comments via SurveyMonkey, please send them to [AQB@appraisalfoundation.org](mailto:AQB@appraisalfoundation.org). The deadline is July 30 to submit comments.

## Education Scholarships Available

The North Texas Chapter Board of Directors is committed to helping Candidates and Practicing Affiliates meet education requirements and earn Appraisal Institute designations. Non-designated individuals now have three options to receive education scholarships:

- **Attend:** Six (6) Chapter meetings within a two-year period to receive a free North Texas Chapter education program.
- **Win:** A drawing at each Chapter meeting for a \$500 scholarship. Non-designated individuals must be in attendance to win.
- **Apply:** Complete and submit a North Texas Chapter Scholarship Application and meet specific criteria to be eligible to receive a scholarship in an amount up to \$500.

Detailed information about the scholarship opportunities, categories and requirements is attached. Feel free to contact the Chapter office with any questions ([ainorthtexas@sbcglobal.net](mailto:ainorthtexas@sbcglobal.net)).

## Thank You – 12<sup>th</sup> Annual North Texas Realty Conference Attendees and Sponsors

Thank you to everyone who attended the North Texas Chapter's 12<sup>th</sup> Annual North Texas Realty Conference on Friday, May 14. The speakers and presentations were exceptional, providing economic and real estate industry information about the North Texas and National real estate markets and projections about the regional and national economies.

The North Texas Chapter sincerely appreciates the support of this year's sponsors, listed below. Their commitment to the annual Conference and the Chapter is vital to the success of our programs!

### Gold

Appraisal Institute Insurance Trust (AIIT)  
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If you were unable to attend this year's Conference, we hope you can attend the 2022 Conference (date to be announced). It is the only opportunity, annually, to hear from experts in the industry about the state of the economy and real estate.

If you would like to participate in the planning of the 2022 Conference, your assistance would be appreciated. Please notify Ruth Kelton ([ainorthtexas@sbcglobal.net](mailto:ainorthtexas@sbcglobal.net)) of your interest.

# Appraisal Institute Insurance Trust

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## Congratulations!

Congratulations to Candidates, Practicing Affiliates and Affiliates who have joined the Appraisal Institute and the North Texas Chapter. Welcome!

### **Candidates**

Lauren Nicole Espey  
Ellen Hevenor  
Brice Olsen  
William Leeton Phillips  
Tyler Robinson  
Danielle Watkins

### **Practicing Affiliate**

Samantha Louise Johnson

### **Affiliates**

Karen J. Reynolds  
Torree GeRae Tyes

## Congratulations Newly Designated Members!

Congratulations to the following North Texas Chapter members who have earned an AI designation since the beginning of 2021. Their accomplishments are to be celebrated!

Leesha L. Creech, MAI  
Christopher R. Knight, MAI  
Daniel Scott Plake, AI-GRS  
Camron Price, MAI  
Andrew A. Walker, MAI, SRA  
Ryan Wegman, MAI  
Alexander G. Yakulis, IV, MAI

## 2021 Appraisal Institute Annual Conference

The 2021 Appraisal Institute Annual Conference, will be held August 9-10 at the JW Marriot Hotel in Orlando, FL. For information and to register for the Conference, go to <https://www.appraisalinstitute.org/annual-conference/>.

The National Round Table (NRT) will be held on August 8 beginning at 6:00pm. For information and to register, go to <https://www.eventbrite.com/e/2021-national-round-table-orlando-tickets-149225811419>. (The NRT is not an Appraisal Institute sponsored event.

## 2021 Capstone Registration

The General Demonstration Report-Capstone Program is an option that Candidates for Designation may choose to complete their demonstration of knowledge requirement for their MAI designation. Like the traditional requirement, the same skills and knowledge base are required to produce a complete demonstration appraisal report. However, this program was designed to offer an option that accelerates the completion.

Candidates working toward an MAI designation must have taken the *General Demonstration Report Writing* seminar within the past five years and must have passed the *Advanced Market Analysis & Highest and Best Use* exam before they can register for the Capstone Program.

Four Capstone Programs will be held in classrooms and two will be held via the synchronous method. The remaining dates are August 23-29 in Cleveland, OH and November 15-21 in Sacramento, CA. For detailed information and to register, go to <https://ai.appraisalinstitute.org/eweb/DynamicPage.aspx?webcode=AICourseDetail&cecKey=400D8196-6A4A-48DD-B076-E1EC1854D408&courseType=classroom>.

## Jobs Board

**Certified General Appraiser** – Joseph J. Blake and Associates is looking to fill a full time certified general appraiser position in our Dallas office. Fluency in Word and Excel is important, as well as Argus/Argus Enterprise. The ideal candidate will have superior analytical and communication skills and be detail oriented. We offer a competitive compensation package as well as the following:

- Health, dental and vision insurance
- Funded flexible spending account
- 401(k)
- Continuing education reimbursement
- Mileage reimbursement
- Appraisal Institute dues

For additional information, please call William Knight at (214) 716-4321, or e-mail [wknight@josephjblake.com](mailto:wknight@josephjblake.com)

## RAC Conference 2021

The 2021 RAC Conference will be held September 16-17 at the Hilton Granite Park Hotel in Plano. The theme of this year's Conference is, *Mastering Disasters – Conquering Housing Market Disruptors*.

The North Texas Chapter is a sponsor again this year. To Register, go to <https://rac.net/2021-rac-conference/>. The Early Bird Price is \$495.





## Appraisal Solutions for Relocation and Complex Assignments



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IRR's best-in-class analytics and reporting methodologies provide a standardized process and uniform reporting for easy review. Superior technology and systems combined with our local market expertise allows us to quickly and efficiently deliver comprehensive insights that enable our clients to make highly informed decisions. IRR is a pioneer in the development of proprietary valuation software and systems.

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IRR fulfills its commitment to delivering local expertise nationally by serving markets throughout North America and the Caribbean—one of the industry's largest companies. Each office is headed by an MAI-designated Senior Managing Director with, on average, more than 25 years of commercial real estate experience in the local market.

Our unrivaled geographic footprint of 65+ offices nationwide uniquely positions us to efficiently manage the most complex multi-market portfolio assignments. With a focus on uniformity in quality and reporting, IRR always provides a single point of contact to communicate across our offices nationwide and ensure a smooth process for you.

IRR has dedicated professionals who focus exclusively on specific asset classes and services. Our broad experience spans across all types of specialty properties, from student housing and self-storage facilities to auto dealerships, as well as other services such as Legal Services/Litigation Support.

Experience IRR today to make better decisions tomorrow.



**Jimmy H. Jackson, MAI**  
Executive Director  
IRR – Dallas/OKC/Lubbock  
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jhjackson@irr.com  
[www.irr.com/Dallas](http://www.irr.com/Dallas)



## Tips to Navigate Your AI Account

Following are a few tips to help you navigate your Appraisal Institute account.

### Accessing CE Certificates

Log into your Appraisal Institute account at [www.appraisalinstitute.org](http://www.appraisalinstitute.org). Click on "Education and Events" in the blue box on the right side of the screen and scroll down to the class listing. Click on "View" and scroll down to the bottom of the page. The states in which you have entered licensing/certification information are listed with a link to the right to print your CE certificate.

### Accessing Course Materials

Log into your Appraisal Institute account at [www.appraisalinstitute.org](http://www.appraisalinstitute.org). Click on "Education and Events" in the blue box on the right side of the screen, and scroll down to the class listing. Click on "View" and scroll down to the box titled, "Download Course Materials."

### Adding CE Licenses/Certificates to AI Account

Log into your Appraisal Institute account at [www.appraisalinstitute.org](http://www.appraisalinstitute.org). Click on "Education and Events" in the blue box on the right side of the screen and scroll down to the class listing. Click on "View" and scroll down to the bottom of the page to the State License Number listing. To add additional states/licenses/certifications, click on the "Add State License/Certification" button.

### Changing Contact Information

Log into your Appraisal Institute account at [www.appraisalinstitute.org](http://www.appraisalinstitute.org). Click on "Profile" in the blue box on the right side of the screen. Click on "Contact Information" under Profile and scroll down to the bottom of the "My Contact Information" page to "My Email Addresses". This is where you can edit your email address.

### Changing Email Preferences

Log into your Appraisal Institute account at [www.appraisalinstitute.org](http://www.appraisalinstitute.org). Click on "Profile" in the blue box on the right side of the screen and then click the subheading, "Preferences." Scroll through the communications preferences and check the checkbox next to each communication type you would like to receive. If there is no check, you will not receive that communication.

## Would you Like to Serve at the National Level in 2022?

If you are interested in serving the organization at the national level in 2022, please complete the Leadership Resource Registry no later than **5:00 pm CT, August 2, 2021**. To be considered for national committees, panels, the Appraisal Institute Insurance Trust, or the Appraisal Institute Education & Relief Foundation, if eligible, you must express your interests within the Registry. To access the Registry, logon to the AI Website and click on the link <https://www.appraisalinstitute.org/about/ai-volunteer-opportunities/>.

*Even if you submitted your interests last year in the Registry and there are no changes to your preferences, you will need to log back into the Registry.*

Thank you in advance for indicating your preferences in the Registry. Hopefully, there will be a strong response, which will help to broaden the base of participation in the organization and serve as a source of new ideas and growth.

If you have questions or need assistance completing the Registry, please contact Rachael Georges at [rgeorges@appraisalinstitute.org](mailto:rgeorges@appraisalinstitute.org).

## Comprehensive Exam Prep

Gary DeWeese, MAI, an instructor for the Appraisal Institute for more than 20 years, is offering his Comp Exam prep material for sale. The cost is \$300 for the Income, \$150 for the Sales, \$150 for the Cost/HBU and \$150 for the General module material. If you purchase the first 3 modules, the General module material is free. The material is based on multiple choice type problems with detailed solutions illustrated. The material is electronically delivered usually on the same day as ordered.

For more information about the material, to read student reviews, and learn how to order go to [www.garydeweese.com](http://www.garydeweese.com) or contact Gary directly at [garydeweese@comcast.net](mailto:garydeweese@comcast.net) or 925-216-8751.

*The materials were developed by Gary DeWeese and are not sponsored or endorsed by the Appraisal Institute*

# WHAT'S NEXT

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Fueled by ideas, expertise and passion across borders and beyond service lines, Cushman & Wakefield's Valuation & Advisory professionals create real estate solutions to prepare clients for what's next. Through greater connectivity, proprietary market intelligence and thought leadership, our Texas, Arkansas, Louisiana, and Oklahoma Valuation Team leads the market in providing unparalleled insight.

**SID WOMACK, MAI, AI-GRS, FRICS** Regional Leader  
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**Chris Cauthen, MAI, LEED AP** Executive Director / National Practice Lead, Office  
**Patrick Cauthen** Appraiser

**Jeff Coulston, MAI** Executive Director / Regional Practice Lead, Multifamily

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**Cliff Dawson** Senior Director

**James Devinnney, MAI** Managing Director / Valuation for Financial Reporting

**Andy Drais** Appraiser

**Marcy Harvey** Appraiser

**Ben Langford, MAI, MRICS** Executive Director / Regional Practice Lead, Retail

**Jeff Liu** Appraiser

**Jim Rohrig, MAI, CPA** Senior Director

**Kate Spencer, MAI** Managing Director / National Practice Lead, Self Storage

**Sarah Spurgin** Appraiser

**Tim Tolson, MAI** Executive Director / Regional Lead, Hospitality

**Jim Underhill, MAI** Senior Director



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## FAST FACTS

### COMPANY INFORMATION

- Valbridge is the largest, independent, national, commercial real estate valuation and advisory services firm in North America.
  - Total number of MAIs (200 on staff)
  - Total number of office locations (72 across the U.S.)
  - Total number of staff (675 strong)
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- Valbridge covers the entire U.S. from coast to coast.
  - Valbridge services all property types, including special-purpose properties, single property or portfolio, multi-market, and other bulk-property engagements.
  - Valbridge provides independent valuation services. We are not owned by a brokerage firm or investment company.
  - Every Valbridge office is led by a senior managing director who holds the MAI designation of the AI.
  - Valbridge is owned by our local office leaders
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  - Competitive compensation package w/benefits (health insurance, 401-K, Continuing Education)
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  - Send resumes/interest to [mdivin@valbridge.com](mailto:mdivin@valbridge.com)

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High Point Center

12225 Greenville Avenue, Dallas, TX 75243 · Phone: (214) 446-1611

Point of Contact: Michael Divin, MAI (Senior Managing Director) or Tim Brennan, MAI (Managing Director)

[www.valbridge.com](http://www.valbridge.com)



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### North Texas Chapter Office

Ruth A. Kelton, Executive Director  
P. O. Box 801807, Dallas, TX 75380-1807  
972-233-2244

[ainorthtexas@sbcglobal.net](mailto:ainorthtexas@sbcglobal.net) (e-mail)

[www.ainorthtexas.org](http://www.ainorthtexas.org) (web site)

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## Call for Authors

Since 1932, *The Appraisal Journal* has been the leading peer-reviewed forum for appraisal professionals. Consider becoming an author for the *Journal* and use your professional knowledge and experience to benefit yourself and your profession.

*The Appraisal Journal* welcomes manuscripts on all topics related to real estate valuation. For information about articles needed and incentives for participating, go to <http://www.appraisalinstitute.org/file.aspx?DocumentId=2728>.

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## AI Benefit - RESNET

Since 2018, RESNET® and the Appraisal Institute have been working together to provide appraisers with real-time access to RESNET's National Registry of HERS® Rated Homes through the [RESNET AI Online Appraisal Portal](#).

RESNET recently announced that over [three million homes](#) in the United States have now been rated with a [HERS Index Score](#), measuring a home's energy efficiency. Nearly 2 million of these homes are available in the Appraiser Portal. That means AI professionals focused on residential valuation can access important information about the energy efficiency of nearly 2 million homes across the U.S via this online portal, at no cost.

Accessing the portal allows appraisers to understand the energy efficiency value of HERS rated homes in their markets and data points including:

- HERS Index Scores
- Estimated annual energy costs
- Energy costs savings
- Builder
- HERS Rating company
- Year of construction

Access to the portal is easy and free. Simply follow these steps:

1. Click on <https://portal.resnet.us>
2. Click "forgot password"
3. Enter your email address and a new temporary password will be emailed to you to login.

The HERS Index, created in 2006 by RESNET, is the gold standard for rating the energy efficiency of a home. A HERS rating is based on a scale from 0 to 100+, where a lower number means the home will be more energy efficient. A HERS Index score of 100 represents a home built in compliance with 2006 energy efficiency standards, while a score of 0 represents a home that produces about as much energy as it consumes on an annual basis.

While more MLSs are seeing the HERS searchable field populated, that is not the only place appraisers, agents or buyers can find the energy rating. As buyers become more aware of how useful the HERS rating is to their buying decisions and estimating monthly energy costs, sales data will quickly show why a property sold for more with a low HERS rating compared to a similar house with a higher HERS rating.

Now more than ever, AI professionals need immediate and accurate access to this information on green energy efficient homes. And now you have free access to this information for nearly 2 million homes across the country, via this online portal.

[Login](#) today!