

## Governance Structure Project Team Update

The Appraisal Institute Board of Directors created a project team in 2015 to make recommendations to the Board for possibly enhancing the overall AI governance structure and to find the optimum mix of member services and the efficient delivery of those services. The Governance Structure Project Team (GSPT) was directed to focus on determining the best ways to provide member value, considering current market realities.

The GSPT presented its recommendations to the Board in June 2017. They have prepared updated recommendations and are seeking input from AI professionals on those efforts.

You are encouraged to review the most recent recommendations (dated May 22, 2018) at [Governance Structure Recommendations](#) (log-in is required). In addition, you are encouraged to provide comments at that link for the project team and Board of Directors to review.

The deadline to provide comments is July 18.

## Congratulations to North Texas Chapter Professionals!

Congratulations to the AI professionals that have earned the MAI, SRA and AI-GRS designations! New Candidates, Practicing Affiliates and Affiliates, welcome to the North Texas Chapter!

### New Designated Members

Hilary Nelson, MAI

### New Candidates

Mitchell Austin  
Jason Curry

### New Practicing Affiliates

Jordan English

## Congratulations to Members Honored as Volunteers of Distinction!

Three Designated Members of the North Texas Chapter were honored as "Volunteers of Distinction" during the first quarter of 2018.

### William S. Morris, MAI

Bill Morris has been a great contributor to the Appraisal Institute and the North Texas Chapter. He served as the Treasurer and Chapter Finance Committee Chair in 2012. Bill held the positions of Secretary in 2013, Vice President in 2014 and President in 2015. He also contributed to several committees for many years - Education Committee member (2013-2017), Symposium Committee member (2013-2018, Finance Committee member (2013-2016 and Nominating Committee Chair (2016). Bill has served at the Chapter and Region level as Regional Representative (2013-2014) and Alternate Regional Representative (2018).

### Jerry L. Fulwiler, MAI

### Tuan Nguyen, MAI, AI-GRS

Jerry and Tuan graciously volunteered to Co-Chair one of the most difficult and time-consuming committees in the Chapter - the Symposium Committee. The Annual North Texas Realty Symposium is the biggest program offered by the Chapter each year, serving as an educational, marketing, public relations and networking forum. The 2018 Symposium was extremely successful, with the largest attendance and greatest sponsorship participation to date. In addition to taking on this challenge in 2018, Jerry and Tuan agreed to serve again as Co-Chairs for the 2019 Symposium.

Tuan has also served as an Alternate Regional Representative for the Chapter.

"Bill, Jerry and Tuan have been great contributors to the Appraisal Institute," said Appraisal Institute President, James L. Murrett, MAI, SRA. "We are grateful for the time, effort and talent of volunteers like Bill, Jerry and Tuan, who have devoted themselves to the betterment of our organization, the valuation profession and their local communities."

## Stay Tuned for Future YAPs Events!

Stay tuned for an announcement of the next Young Appraisal Professionals' (YAPs) event! The YAP events represent a great opportunity to meet and socialize with peers and receive help with AI designation requirements and state certification requirements.

There was a great turnout at the May 31 Topgolf Outing. Everyone enjoyed the golf, socializing and food. A sincere thank you to the sponsors who made the event possible:

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**Review North Texas Chapter  
Education Program Details  
and Register Online at**

[www.appraisalinstitute.org/education/northtexas.aspx](http://www.appraisalinstitute.org/education/northtexas.aspx)

## National Scholarships Available

The Appraisal Institute Education Trust offers a variety of scholarships. Please consider applying for one of the scholarships listed below at [AI Education Trust Scholarships](http://www.appraisalinstitute.org/education/northtexas.aspx).

- **Candidate for Designation Scholarship** – the application deadline is July 1
- **AI Education Trust AI Course Scholarship** – the application deadlines are July 1 and October 1
- **AI Education Trust Minorities & Women AI Course Scholarship** – the application deadlines are July 1 and October 1

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**The Appraisal Institute's 2018  
Annual Conference will be held  
July 30–August 1, 2018 at the  
JW Marriott Hotel in Nashville, TN.  
For detailed information and to register,  
go to [AI Annual Conference](http://www.appraisalinstitute.org/education/instructor-resources/igc/).**

## Chapter Education Scholarships Available

The North Texas Chapter Board of Directors is committed to helping Candidates and Practicing Affiliates meet education requirements and earn Appraisal Institute designations. Non-designated individuals now have three options to receive education scholarships. Following are the categories and requirements:

### Attend

- Attend six (6) Chapter meetings within a two-year period.
- When the requirement is met, receive a free North Texas Chapter education program.

### Win

- A drawing will be held at each Chapter meeting of non-designated individuals in attendance at the meeting.
- The person whose name is drawn will receive a \$500.00 scholarship to be used toward an MAI, SRA, AI-GRS or AI-RRS designation track course that is sponsored by the North Texas Chapter or the National office (classroom and online offerings).

### Apply

- Complete and submit a North Texas Chapter Scholarship Application.
- Eligible individual(s) will receive a scholarship in an amount up to \$500.00 for use toward an MAI, SRA, AI-GRS or AI-RRS designation track course that is sponsored by the North Texas Chapter or the National office (classroom and online offerings).

Feel free to contact the Chapter office with any questions ([ainorthtexas@sbcglobal.net](mailto:ainorthtexas@sbcglobal.net)).

## Do You Want to Become an AI Instructor?

Designated members and/or PhD's who currently are not approved to teach for the Appraisal Institute but are interested in completing the process to become a full instructor for AI programs should attend the Instructor Qualifying Conference (IQC), which will be held September 21-22, 2018 in Chicago, IL. Note that this program is not for novice presenters but, rather, for those with proficient public speaking experience who wish to teach for the AI.

Registration is open now for the IQC. The registration deadline is July 27, but registration may sell out before this date, so register ASAP! Detailed information about the IQC and a registration link are located at <https://www.appraisalinstitute.org/education/instructor-resources/igc/>. Contact Tony Mendoza with any questions ([tmendoza@appraisalinstitute.org](mailto:tmendoza@appraisalinstitute.org)).

## AI Mission and Vision

**Mission:** Our mission is to advance professionalism and ethics, global standards, methodologies, and practices through the professional development of property economics worldwide.

**Vision:** The Appraisal Institute is globally recognized for property economics, professional ethics, standards, methodologies, practices and for being a leading provider of professional education programs.

## Comprehensive Exam Prep

Gary DeWeese, MAI, an instructor for the Appraisal Institute for more than 20 years, is offering his Comp Exam prep material for sale. The cost is \$300 for the Income, \$150 for the Sales, \$150 for the Cost/HBU and \$150 for the General module material. If you purchase the first 3 modules, the General module material is free. The material is based on multiple choice type problems with detailed solutions illustrated. The material is electronically delivered the same day as ordered.

For more information about the material, to read student reviews, and learn how to order go to [www.garydeweese.com](http://www.garydeweese.com) or contact Gary directly at [garydeweese@comcast.net](mailto:garydeweese@comcast.net) or 925-216-8751.

The materials were developed by Gary DeWeese and are not sponsored or endorsed by the Appraisal Institute.

## Update Your "Find an Appraiser" Profile

One of the best member benefits available to AI professionals is the [Find An Appraiser](#) function. It also represents a potential source of business. **Find an Appraiser was accessed nearly 28,000 times in the past month.**

Find an Appraiser has been updated in recent years to include new areas of professional focus, property types, resumes, photos and geocoding so users of appraisal services can identify AI professionals geographically.

[Click here](#) to maximize this benefit with your updated profile and contact information.

## Jobs Board

**General certified licensed real estate appraiser** for commercial position in Dallas. Designated MAI or senior level appraiser with minimum seven years' experience needed for immediate opening. Must possess strong computer, research, analytical, writing, and communication skills, and be proficient in Word, Excel, and ARGUS cash flow modeling. Please email [sid.womack@cushwake.com](mailto:sid.womack@cushwake.com). Confidentiality respected.

**CBRE San Antonio is seeking an Appraiser Trainee** to join the San Antonio team with 0 - 2 years experience. For details please contact Malcolm H. Coleman, MAI, MRICS, Managing Director at 210/253-6020 or email: [malcolm.coleman@cbre.com](mailto:malcolm.coleman@cbre.com)

## Introducing FUEL! Forecast. Value. Transact.

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# 2018 North Texas Chapter Fall Education Schedule

Online registration and program details are available at  
[www.appraisalinstitute.org/education/northtexas.aspx](http://www.appraisalinstitute.org/education/northtexas.aspx).

Date(s)	Course/Seminar	CE Hours
September 5-8	General Appraiser Sales Comparison Approach	AI Points: Attend-150 (G) or 175 (R) – Attend/Pass-200 (G) or 225 (R) QE – 30 hours / ACE – 30 hours
September 9-12	General Appraiser Site Valuation & Cost Approach	AI Points: Attend-150 (G) or 175 (R) – Attend/Pass-200 (G) or 225 (R) QE – 30 hours / ACE – 28 hours
September 17	Solving Land Valuation Puzzles	AI Points: Attend-35 ACE - Pending
October 1-6	Advanced Concepts & Case Studies	AI Points: Attend-275 – Attend/Pass-375 40 hours (35 classroom, 3-hour exam, 2-hour pre-class online session) QE – 38 hours / ACE – 35 hours
October 10-13	Basic Appraisal Principles	AI Points: Attend-150 – Attend/Pass-200 QE – 30 hours / ACE – 28 hours
October 15-18	Basic Appraisal Procedures	AI Points: Attend-150 – Attend/Pass-200 QE – 30 hours / ACE – 30 hours
October 19-20	15-Hour National USPAP	AI Points: Attend-70 – Attend/Pass-75 QE – 15 hours
November 1-2	Uniform Appraisal Standards for Federal Land Acquisitions	AI Points: Attend-150 – Attend/Pass-200 ACE – 14 hours

## Thank you to the 9<sup>th</sup> Annual North Texas Realty Symposium Sponsors

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### Healthcare

Valued 42 skilled nursing facilities across Texas for a national lender.

### Office & R&D

Valued portfolio of 21 investment-grade office and R&D properties for a major university endowment undergoing an audit. Five Valbridge offices in multiple states participated in the assignment.

### Multi-Family & Estate

Valued portfolio of 7,200 units in 37 communities for a fractional-interest owner. Included determining NAV and identifying issues with operating entity agreement.

### Retail

Valued a portfolio of 11 fast-food restaurants in 2 states, including the land and the buildings, for the purchase and sale of a partnership interest.

### Self-Storage

Valued 10-property self-storage portfolio in Texas, Florida, South Carolina, and North Carolina.

### Special Use

Valued 11 indoor soccer facilities in Texas, Colorado, Utah, Michigan, and Ohio for a regional bank in the southwest United States.

## REFERENCES\*

Apple Google USPS Army Corps of Engineers  
Costco Bank of America BlackRock Realty  
Citibank Verizon Prudential Safeco  
J.P. Morgan Chase AT&T Chemical Bank  
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\*Many more available upon request

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**Tim Brennan, MAI**  
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**Michael Divin, MAI**  
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