

**SAVE THE DATE!**

## **8th Annual North Texas Realty Symposium**

**Friday, January 20, 2017**

**The Crowne Plaza Dallas Hotel**  
14315 Midway Road, Addison, TX 75001  
8:30am to 5:00pm

The Appraisal Institute, North Texas Chapter, proudly presents the *8th Annual North Texas Realty Symposium*. This year's program will include expert insights into the North Texas real estate market, and the regional and national economies. Leaders in the industry will share their first-hand experiences and perspectives on many critical issues. Learn about the current state of the real estate market and economy, and 2017 projections.

### **Featured Speaker**

Dr. James P. Gaines  
Chief Economist, Real Estate Center at Texas A&M University

### **Presentations**

New Residential Costs  
Office Costs  
Trends in New Residential Development and Subdivision Construction  
Redevelopment of Panther Island  
Regional and National Economic Outlook  
Health of the Healthcare Industry  
Buy/Sell/Hold  
How to Put Together a Deal  
Case Study: Braindead Brewing  
Deep Ellum Development



***Wishing you Joy, Good Health  
and Prosperity in the New Year!***

## **TALCB Requires Fingerprints Starting January 1, 2017**

Starting January 1, 2017, any person applying for or renewing an appraiser license must provide their fingerprints, in a specified format, so that an FBI criminal history check can be performed. Once fingerprints are on file with the Texas Department of Public Safety (DPS), appraisers will not need to be fingerprinted for subsequent renewals but will be required to pay a subsequent background check fee at the time the renewal application is filed. Individuals who have already been fingerprinted for a real estate broker, sales agent, inspector or easement or right-of-way license will not need to be fingerprinted again for TALCB but will be required to pay a subsequent background check fee.

Fingerprint services will not be available before January 1, 2017. Any person who applies for or renews an appraiser license before January 1, 2017, will not need to submit fingerprints with their application or renewal. New applicants and current license holders who apply for or renew an appraiser license on or after January 1, 2017, will need to obtain and submit fingerprints with their application or renewal. To avoid delays and assure continued licensure, current license holders should get electronically fingerprinted at least three weeks before their license expiration date.

MorphoTrust is the vendor that collects and submits fingerprints to the FBI through DPS. They have no role in the actual research and processing of the criminal background checks or the delivery of its results. After January 1, 2017, please visit the [TALCB website](http://www.talcb.texas.gov) for additional instructions and information on how to get fingerprinted.

The TALCB website is <https://www.talcb.texas.gov/>.

## **Mark Your Calendar! 2017 Chapter Meeting Dates**

January 11  
February 14  
March 14  
April 11  
May 9  
September 12  
October 10  
November 14  
December 5  
(Holiday Party/Installation)

## **Congratulations to North Texas Chapter Professionals!**

Congratulations to the AI professionals that have earned the MAI, AI-GRS and AI-RRS designations! New Candidates, Practicing Affiliates and Affiliates, welcome to the North Texas Chapter!

### **New Designated Members**

Kurt Burnside, SRA  
James Devinney, MAI  
Clint Hurley, MAI  
William Knight, MAI  
Carrie Lake, SRA  
Adam Payn, MAI  
Jace Whatley, MAI

### **New Review Designations**

Arleen Cassidy, MAI, AI-GRS

### **New Candidates**

Scott Biggs  
Edward Doorley  
Kade Frink  
Chris Knight  
Holly Sparling  
Brett Wilkerson

### **New Practicing Affiliates**

Jennifer Ayers  
Cody Brandt  
Shaun Ghanfili  
Erik Hill  
Callie Meinhardt  
Debashree Panda  
Ryan Shoop  
Christopher Stone  
Matthew Worthy

### **Affiliate**

Joshua Bonham  
David Walker

# Candidate Column

## 2017 Chapter Education Scholarship

### Application Available

The North Texas Chapter demonstrates its support of Candidates pursuing the MAI, SRA, AI-GRS and AI-RRS designations by annually offering education scholarships that can be applied toward the tuition for designation track courses sponsored by the North Texas Chapter and the National office (classroom and online).

The 2017 Chapter Education Scholarship application is now available (see attached). All Chapter Candidates are strongly encouraged to submit an application. The submission deadline is Friday, February 17, 2017.

## 2017 Capstone Program Schedule Released

Registration for the 2017 *General Demonstration Report-Capstone Programs* is now open. Ten offerings have been scheduled, and one will be held in Texas - San Antonio November 6-12, 2017. Three of the offerings will be held via the synchronous method. Following is the schedule:

- Feb. 20-26, 2017 - Las Vegas, NV & Synchronous
- April 24-30, 2017 - Chicago, IL & Ft. Lauderdale, FL
- July 10-16, 2017 - St. Paul, MN & Synchronous
- Sept. 11-17, 2017 - Washington, DC & Portland, OR
- Nov. 6-12, 2017 - San Antonio, TX & Synchronous

The Capstone Program is one of several options that general Candidates for Designation may choose to complete the demonstration of knowledge requirement for their MAI designation. For information about all options, go to <http://www.appraisalinstitute.org/demomai/>.

Note that required prerequisites must be completed before you can register. Students must have completed the *Advanced Market Analysis & Highest and Best Use* course or AI approved equivalent, and must have completed either the General Demonstration Report Workshop or the General Demonstration Report Writing seminar within the past five years.

Feel free to contact the National Programs Department ([nationalprograms@appraisalinstitute.org](mailto:nationalprograms@appraisalinstitute.org) or 312-335-4207) with any questions.

---

***Stay tuned for upcoming  
YAP events/activities!***

---

## AIET Scholarship Applications Due April 1

The Appraisal Institute Education Trust offers options to Candidates for Designation to assist them in completing their education deadlines. The next Appraisal Institute Education Trust Scholarship deadline is April 1. Two scholarships are available to eligible Candidates for Designation:

- Appraisal Institute Education Trust AI Course Scholarship
- Appraisal Institute Education Trust Minorities and Women AI Course Scholarship

Candidates are eligible to receive one scholarship per calendar year. It is recommended that, prior to submitting a scholarship application, applicants attend a minimum of two AI Chapter meetings annually.

Learn more about the Scholarships at <http://www.aiedtrust.org/pages.asp?id=5> or email [educationtrust@appraisalinstitute.org](mailto:educationtrust@appraisalinstitute.org).

## In Memoriam

The North Texas Chapter acknowledges with sincere regret the passing of the following individuals:

### **Sue Cook**

*Wife of Michael Cook, MAI, SRA  
Memorials - ALS Texas,  
<https://donate.alstexas.org/>*

### **James K. Norwood, MAI**

*Longtime Appraisal Institute professional  
from Fort Worth, TX  
Memorials - City Point United Methodist Church,  
North Richland Hills*

## Did You Know?

### Find an Appraiser Directory

The Find An Appraiser director on the national website receives over 300 views per month. Potential customers and Appraisal Institute colleagues search the directory to locate valuers to handle assignments. This is a valuable benefit and resource because of the potential business opportunity.

To maximize your ability to get business, keep your profile updated. Log into your My AI account ([Appraisal Institute Login](#)), and click on "My AI Profile" on the left-hand side of the page. Review your profile and make necessary changes to keep it current. You can document your experience and expertise in a number of areas including specialties, education, market areas and AI service. You can also include up to 20 city listings where you practice.

The Directory lists Designated Members, Candidates for Designation and Practicing Affiliates.

# 2017 North Texas Chapter Education Schedule

Online registration and program details are available at  
[www.appraisalinstitute.org/education/northtexas.aspx](http://www.appraisalinstitute.org/education/northtexas.aspx).

Date(s)	Course/Seminar
February 3-5	Condemnation Appraising: Principles & Applications
February 9	Business Practices and Ethics
February 10	7-Hour National USPAP Update
March 3-4	The Appraiser as an Expert Witness: Preparation and Testimony
March 6-10	Review Theory-General
March 29-April 1	General Appraiser Income Approach, Part 1
April 3-6	General Appraiser Income Approach, Part 2
April 7-8	Litigation Appraising: Specialized Topics and Applications
May 2-6	Advanced Income Capitalization
May 3-6	General Appraiser Market Analysis and Highest & Best Use
September 8	7-Hour National USPAP Update
September 13-16	General Appraiser Sales Comparison Approach
September 17-20	General Appraiser Site Valuation & Cost Approach
October 11-14	Basic Appraisal Principles
October 16-19	Basic Appraisal Procedures
October 20-21	15-Hour National USPAP <sup>A</sup>
October 19-29	2016 Appraisal Licensure Package <i>Basic Appraisal Principles, Basic Appraisal Procedures,            15-Hour National USPAP</i>

<sup>A</sup> Appraisers are required to take the 15-Hour (2-day) USPAP course for **qualifying** education credit. Appraisers taking USPAP for **continuing** education credit are **required** to take the 7-Hour (1-day) USPAP Update course **for the USPAP hours portion of their continuing education requirement**. Appraisers **CANNOT** take the 15-Hour USPAP to meet the 7-hour requirement. Texas appraisers are required to have 28 continuing education hours every 2 year cycle, and 7 of those hours must be USPAP hours.

## The AI Relief Foundation Needs Your Help

The formation of the Appraisal Institute Relief Foundation (AIRF) grew out of concerns many of our members were expressing soon after the 2005 Gulf Coast hurricanes as to how they could help their colleagues. The AIRF is a not-for-profit organization that provides emergency financial assistance to those who have experienced a disaster or emergency that has left the recipient in a state of financial, physical or emotional distress.

The recent flooding in Louisiana reminds us that disaster can strike anytime and anywhere, and the AIRF is seeking donations in order to be able to continue assisting our colleagues during times of emergency.

The AIRF has a 501(c)(3) status with the IRS. Any person or organization that makes contributions (money or

property) to a 501(c)(3) organization is able to claim deductions for their donation on their federal income tax under section 170 of the Internal Revenue Code.

The long-range goal of the AIRF is to be able to provide immediate assistance to AI individuals who are victims of catastrophic disasters. To that end, the AIRF continues to solicit donations for future needs. Donations may be made online at <https://www.airelief-foundation.org/contribute.aspx>.

If you or someone you know has been affected by the recent flooding in Louisiana, fires in California, other natural disaster that has occurred, or other emergency, apply for financial assistance at <http://www.airelief-foundation.org/download/airf-app-assist.pdf>.

## **Congratulations to National Award Winners!**

Two members of the North Texas Chapter were honored during the Appraisal Institute Annual Conference July 27 in Charlotte, North Carolina.

The President's award was presented to **Lance Coyle, MAI, SRA**. This award is given at the President's discretion to a person who is committed to the organization, currently engaged in its activities, an effective spokesperson, a representative at all times, and in touch with both the needs of other AI professionals and the changes that the organization must help its professionals to meet.

**Charles Dannis, MAI, SRA** was the recipient of the Dr. William N. Kinnard, Jr. Academic Award, which acknowledges professionalism in education. The criteria for this award require the recipient to be an academic instructor or administrator, or an individual or a program that contributed to the education, knowledge, professionalism or development of the real estate appraisal field. Honorees are selected by the trustees of the Appraisal Institute Education Trust.

Congratulations to Lance and Chuck for their dedication to the Appraisal Institute and their hard work on behalf of the organization and its professionals!

## **Add Chapter Service to Your AI Online CE Log**

If you have served in a volunteer position at the Chapter level, you can add that service to your online AI Continuing Education log.

Designated Members or Practicing Affiliates may earn up to 125 points in a continuing education cycle for creditable service to the Appraisal Institute. Five points are awarded for each hour of creditable service performed up to the 125 point maximum.

Creditable service includes:

- a) Serving on an AI Board, committee, panel or project team;
- b) Authoring publications, courses, seminars or articles for the AI;
- c) Serving as an AI appointed reviewer of AI publications, courses, seminars or articles;
- d) Serving as an Advisor to Candidates (Designated Members)

If you have any questions, feel free to contact Ruth Kelton (ainorthtexas@sbcglobal.net).

## **Lifetime Service Award Presented to Greg Stephens, SRA**

Congratulations to Greg Stephens, SRA, who was presented the North Texas Chapter's Lifetime Service Award at the December 6, 2016 meeting.

The annual award is presented to a member in good standing who made significant contributions to the Appraisal Institute at the National, Regional and/or Chapter levels over a period of at least 15 years or more.

Greg has served on numerous Chapter committees, as a Regional Representative, as Chapter President in 2013 and as an approved Appraisal Institute instructor. In addition, he is currently serving as FACT (Foundation Appraisers Coalition of Texas) President.

## **Volunteer of the Year Award Presented to Jack Poe, MAI, AI-GRS**

Congratulations to Jack Poe, MAI, AI-GRS, who was presented the North Texas Chapter's Volunteer of the Year Award at the December 6, 2016 meeting.

The annual award is presented to a member in good standing who made significant contributions to the Appraisal Institute or the Chapter.

Jack has continually volunteered to serve in many Chapter positions over the years. In 2015, he served on the Nominating Committee and as a Regional Representative. In 2016, Jack served as a member of the Education Committee and an Alternate Regional Representative.

## **LDAC Registration to Open February 14**

The 2017 Leadership Development and Advisory Council conference will be held May 3-5 in Washington, DC. Registration for LDAC will open February 14. Please notify Ruth Kelton ([ainorthtexas@sbcglobal.net](mailto:ainorthtexas@sbcglobal.net)) if you are interested in attending.

For more information on LDAC, go to <http://www.appraisalinstitute.org/about/leadership-development-and-advisory-council-ldac/>.

