

7th Annual North Texas Realty Symposium

Friday, January 22, 2016

The Crowne Plaza Dallas Hotel
14315 Midway Road, Addison, TX 75001
8:30am to 5:00pm

The Appraisal Institute, North Texas Chapter, proudly presents the *7th Annual North Texas Realty Symposium*. This year's program will include expert insights into the North Texas real estate market, and the regional and national economies. Leaders in the industry will share their first-hand experiences and perspectives on many critical issues. Learn about the current state of the real estate market and economy, and 2016 projections.

Featured Speaker

Dr. James P. Gaines

Chief Economist, Real Estate Center at Texas A&M University
Regional and National Economic Outlook

Presentations

*New Residential Construction and Remodeling
Trends in New Residential Development and Subdivision Construction
Transportation in DFW
New Commercial Construction Finish-Out Costs
Multifamily Market
Trinity Groves Development
Case Study: Four Corners Brewing Company*

Continuing Education Credit

Appraisal Institute - 8 hours
ACE (Texas Appraiser Licensing & Certification Board) - 8 hours
MCE (Texas Brokers/Salesmen) - 8 hours/0 legal hours (pending)

Fees

\$225.00 - On or before January 19, 2016
\$250.00 - After January 19, 2016
*Discount of \$25.00 per registrant for groups of four (4) or more.
Notify the Chapter Office (ainorthtexas@sbcglobal.net) to register groups of four or more.*

Registration/Information

Detailed information and online registration is at:
<http://www.appraisalinstitute.org/education/northtexas.aspx>

Questions?

Contact the Chapter Office - ainorthtexas@sbcglobal.net or 972-233-2244

Congratulations to North Texas Chapter Professionals!

New Designated Members

Chadley A. Atwood, SRA
Kent Cullins, MAI
Michael G. Divin, MAI
Margaret Kiley Dysart, SRA
John M. Hillman, MAI
Seng K. Kee, MAI
Bagus Priambodo, MAI
Craig Salsgiver, MAI
Bradley G. Savage, MAI
Schelina A. Thompson, SRA
Michael Keith Wade, MAI
Jason Wagner, MAI

New Review Designations

Stephen F. Fanning, MAI, AI-GRS
James E. Jacobs, SRA, AI-RRS
Tuan C. Nguyen, MAI, AI-GRS
Sandra Poe, MAI, AI-GRS

New Practicing Affiliates

Charles Patrick Cauthen
Edward Doorley
Kade Frink
Nicole Halliday
Curtis A. Loeffel
Brandon Moore

New Affiliate

Nancy L. Jenner



***The North Texas Chapter leadership
wishes you and your families
all the best in 2016!***

Did You Know?

Benefits of Affiliation with the Appraisal Institute, North Texas Chapter

In addition to the many benefits available through the National office, the North Texas Chapter offers the following benefits to individuals affiliated with the Chapter:

- Discounts for North Texas Chapter courses/seminars (\$50.00 value).
- Discount for the February 26, 2016 North Texas Chapter classroom offering of the *7-Hour National USPAP Update* course (\$105.00 value).
- Texas legislative representation through FACT and its lobbyist.
- Eligibility to win a progressive drawing of \$100.00 per Chapter meeting.
- Discounted fee for Chapter membership meetings (\$35.00 value).
- Earn 14 hours continuing education credits, and 70 Appraisal Institute CE points, per year attending Chapter meetings.
- Networking opportunities with leading appraisal and valuation professionals through online forums and Chapter meetings.

Review North Texas Chapter Education Program Details and Register Online at

www.appraisalinstitute.org/education/northtexas.aspx

The Dictionary of Real Estate Appraisal, 6th Edition Released

The Appraisal Institute's newest essential reference, *The Dictionary of Real Estate Appraisal, 6th Edition*, is now available. It includes 5,000+ dictionary entries, 1,250 revised definitions and 450 new terms. Also included are new and revised glossaries to help real property valuers understand the language of related professionals in architecture and construction; mathematics and statistics; environmental contamination; agriculture, forestry, soils, and wetlands; and green building. Other addenda contain information on real estate organizations; important US government agencies, legislation, and programs; significant US Supreme Court decisions; and useful measures and conversions.

The Dictionary is available in print and PDF formats and in a specially priced print and PDF package. To purchase the Dictionary, call 888-756-4624 or order online at [Dictionary Order](#).

Candidate Column

Capstone Program Schedule in Dallas in 2016

The *General Demonstration Report-Capstone Program* will be held in Dallas September 19-25, 2016. The Capstone Program is an option that general Candidates for Designation may choose to complete the demonstration of knowledge requirement for their MAI designation. Like the traditional requirement, the same skills and knowledge base are required to produce a complete demonstration appraisal report.

If you intend to use this option to satisfy the demo requirement, you are encouraged to register for the program ASAP. Five of the fifteen scheduled Capstone Programs in 2016 have already sold out. Note that required prerequisites must be completed before you can register. Students must have completed the *Advanced Market Analysis & Highest and Best Use* course or AI approved equivalent, and must have completed either the General Demonstration Report Workshop or the General Demonstration Report Writing seminar within the past five years.

Feel free to contact the National Programs Department (nationalprograms@appraisalinstitute.org or 312-335-4207) with any questions.

AIET Scholarship Applications Due January 1

The next Appraisal Institute Education Trust Scholarship deadline is January 1. The remaining 2016 deadlines are April 1, July 1 and October 1. Two scholarships are available to eligible Candidates for Designation:

- Appraisal Institute Education Trust AI Course Scholarship
- Appraisal Institute Education Trust Minorities and Women AI Course Scholarship

It is recommended that, prior to submitting a scholarship application, applicants attend a minimum of two AI Chapter meetings annually. Learn more about the Scholarships at <http://www.aidtrust.org/pages.asp?id=5> or email educationtrust@appraisalinstitute.org.

Mark Your Calendar! 2016 Chapter Meeting Dates

February 9
March 8
April 12
May 10
September 13
October 11
November 8
December 6 (*Holiday Party/Installation*)

Thank You Jack Friedman!

Jack P. Friedman, Ph.D., CRE, FRICS, MAI, ASA, CPA, generously donated several boxes of books to the North Texas Chapter in November. The books were primarily Appraisal Institute publications spanning many years. The books were made available to members in attendance at the December 1 Chapter meeting, and all of the books were claimed! Thank you, Jack, for the donation!

In Memoriam

The North Texas Chapter acknowledges with sincere regret the passing of the following individuals:

Joe Cottrell, SRPA, SRA

*Former President of the SREA, Dallas Chapter
and longtime member of the North Texas Chapter*

Harry Hunsicker, Sr.

*Former MAI and longtime member
of the North Texas Chapter*

Jantz Jackson

Son of Jimmy Jackson, MAI

Dove Hunt Proceeds Benefit FACT

The 14th Annual AI North Texas Chapter Dove Hunt was held on Monday, September 1. In addition to enjoying a great event, a total of \$400 was raised for FACT PAC! Thank you to all the hunters for participating in the event and contributing to FACT PAC.

Marketplace

National Appraisal Company – accepting Trainees in the DFW area. Trainees seeking a sponsor to achieve certification and a career with a national staff appraisal company should send resume to gstephens@metrowestappr.com.

2016 North Texas Chapter Education Schedule

Program Details and Online Registration are available for many classes at
www.appraisalinstitute.org/education/northtexas.aspx.
 Additional classes will be added online by early January.

Date(s)	Course/Seminar	AI Price	Full Price	Instructor(s)
January 22	7th Annual North Texas Realty Symposium	\$225	\$250	Various
February 25	Business Practices and Ethics	\$205	\$255	Greg Stephens, SRA
February 26	7-Hour National USPAP Update	\$100 ^A / \$205	\$255	George Naeter, MAI
March 2-5	General Appraiser Income Approach, Part 1	\$535	\$585	Jay Massey, MAI, SRA, AI-GRS
March 7-10	General Appraiser Income Approach, Part 2	\$535	\$585	Ed Litolff, MAI
April 4-8	Advanced Concepts & Case Studies	\$745	\$1,065	Steve Fanning, MAI, AI-GRS
April 25-29	Review Theory-General	\$745	\$1,065	Jay Massey, MAI, SRA, AI-GRS
May 18-21	General Appraiser Market Analysis and Highest & Best Use	\$535	\$585	Jay Massey, MAI, SRA, AI-GRS
September 21-24	General Appraiser Sales Comparison Approach	\$535	\$585	Steve Fanning, MAI, AI-GRS
September 26-29	General Appraiser Site Valuation & Cost Approach	\$535	\$585	Ed Litolff, MAI
October 19-22	Basic Appraisal Principles	\$495	\$545	George Naeter, MAI
October 24-27	Basic Appraisal Procedures	\$495	\$545	Mike Atwood, MAI, SRA
October 28-29	15-Hour National USPAP ^B	\$275	\$325	Greg Stephens, SRA
October 19-29	2016 Appraisal Licensure Package (Basic Appraisal Principles, Basic Appraisal Procedures, 15-Hour National USPAP)	\$1,205	\$1,355	Mike Atwood, MAI, SRA George Naeter, MAI Greg Stephens, SRA

^A Offered at \$100 only to North Texas Chapter Designated Members, Candidates, Practicing Affiliates and Affiliates. The AI Price for all other AI individuals is \$205.

^B Appraisers are required to take the 15-Hour (2-day) USPAP course for **qualifying** education credit. Appraisers taking USPAP for **continuing** education credit are **required** to take the 7-Hour (1-day) USPAP Update course **for the USPAP hours portion of their continuing education requirement**. Appraisers **CANNOT** take the 15-Hour USPAP to meet the 7-hour requirement. Texas appraisers are required to have 28 continuing education hours every 2 year cycle, and 7 of those hours must be USPAP hours.

