

Call For Papers Program

The North Texas Chapter implemented the Call for Papers program three years ago. One of the goals of the program is to demonstrate to the local business community that our organization consists of professionals who demonstrate critical and forward thinking.

The program recognizes submissions and rewards the author with a monetary prize for authoring a paper that focuses on some aspect of the real estate market that would be of interest to a wide readership in the north Texas area. It is not meant to produce papers on subjects that are narrowly targeted to an appraiser readership.

Papers should be no more than 1,000 words and will become the property of the Appraisal Institute. Winning entries will be considered for submission in the mainstream press.

Designated and Associate members are encouraged to participate in the program. The prize money, set aside for a winning entry, could be up to \$5,000. The papers are judged blind, and the judges look for original thought and wide appeal of the subject matter.

The deadline for submissions is October 30, 2010. Please contact the Chapter Office with any questions.

2010 North Texas Chapter Education Schedule

The North Texas Chapter is offering a full slate of courses and seminars to help appraisers enter the appraisal profession, earn the MAI and SRA designations, and meet continuing education requirements. A complete schedule of courses and seminars is included in this newsletter. Program details and registration information can be found at www.appraisalinstitute.org/education/northtexas.aspx.

Contact the Chapter Office (972-233-2244 or ainorthtexas@sbcglobal.net) with any questions.

Congratulations to Newly Elected Chapter Leadership

The North Texas Chapter membership, at the May 11 Chapter meeting, elected the following members to serve in the respective 2011 leadership positions. Congratulations to these individuals, and appreciation for their service to the Chapter.

President

James Justice, MAI

Vice President

Allen Gardiner, SRA

Secretary

Greg Stephens, SRA

Treasurer

Jeff Briggs, MAI

Directors

Julius Blatt, MAI

Ben Langford, MAI

Jim Rohrig, MAI

Jordan Sale

Regional Representatives

Christi Glendinning, MAI

Mark O'Briant, MAI

Greg Zachary

Alternate Regional Representatives

Liz Allen-Knight, MAI

George Naeter, MAI

Sandra Poe, MAI

Cheryl Rowland, SRPA, SRA

Greg Stephens, SRA

Joe Bill Thompson, MAI

Robbie Wilson

Expanded Member Benefit! Four New Communities of Practice Launched

The Appraisal Institute has launched four new Communities of Practice to facilitate online member discussions. In addition to the technology and sustainable buildings communities, members may now engage in discussions on international valuation, tax valuation, eminent domain and modular/systems-built and manufactured housing communities.

AI Communities is an online member benefit available to all Appraisal Institute members. While in the AI Communities, members can exchange news and share information with colleagues, check the AI Communities' calendar to stay abreast of upcoming events, participate in online discussion boards, suggest a poll to community facilitators and chat online with other members.

To experience AI Communities, log in at www.appraisalinstitute.org/MyAppraisalInstitute and click the "Explore AI Communities" button in the right column. After clicking "I accept" on the Terms of Use page, members will be able to download the full tutorial and enter the AI Communities site.

For questions and more information, contact communities@appraisalinstitute.org.

Updated Market Reports Now Online

COLLEGE STATION (Real Estate Center) – Do you need to know what the population breakdown was last year at Fort Bliss? How about the cost-per-acre of development land in Corpus Christi? Curious about how the number of residential building permits in Houston last year compared with those in previous years?

You're in luck. The Real Estate Center's 2010 Market Reports, now available on the [Center's website](#), contain this information and so much more.

A report is available for each of Texas' 25 Metropolitan Statistical Areas.

The Member Referral Program is Back!

You are invited to participate in the Appraisal Institute's member referral program! When existing members refer new members to the Appraisal Institute, they can receive up to 20 percent off their 2011 national dues. Members earn a 5 percent discount for every member that joins in their name, getting credit for up to four new members. The deadline for referrals is Sept. 30, 2010.

Participation is simple! Download the member referral cards and give them to potential new members. Every time a new member enters the existing member's name as the referring member on the membership application form, the existing member receives 5 percent off their 2011 national dues.

For more information and to download the referral cards, visit www.appraisalinstitute.org/referral.

Appraisal Foundation Seeks Candidates for AQB, ASB

The Appraisal Foundation announced May 13 that it is seeking qualified candidates to serve on its Appraiser Qualifications Board and Appraisal Standards Board. Completed applications for these vacancies must be received by Aug. 13. There are up to two vacancies on each of the boards.

The AQB is responsible for setting minimum qualification criteria for state licensure and certification of real estate appraisers and has established voluntary qualification criteria for personal property appraisers. Familiarity with appraiser qualifications is a pre-requisite of service on the AQB, and a minimum of 10 years of appraisal experience is required.

The ASB is charged with developing, interpreting and amending the Uniform Standards of Professional Appraisal Practice. Familiarity with USPAP is a pre-requisite of service on the ASB, and a minimum of 10 years of appraisal experience is required.

The individuals selected for the positions will serve a term of up to three years commencing Jan. 1, 2011. Each board meets four times per year for approximately 10 days in total. Individuals serving on the boards are compensated for their time and are reimbursed for travel expenses.

Application packages are available through The Appraisal Foundation website at <https://appraisalfoundation.sharefile.com/d-s231e959bb8241f8b> or by contacting Anne Ramsey at anne@appraisalfoundation.org. When requesting information on the applications via e-mail, applicants should use the phrase "2010 AQB/ASB Application Information" in the subject line, and include their full name, e-mail address and phone number.

Answers to Continuing Education Questions

How many hours do I have to complete for my continuing education cycle?

Practicing Designated members must complete 100 hours of continuing education for every five-year cycle. Those practicing Designated members on a 100-hour recommended status are strongly encouraged to complete 100 hours. Those that choose not to will not be considered "continuing education complete" and must state in the certification statement that they have not completed the continuing education program.

Practicing Associate members must complete 70 hours of continuing education for every five-year cycle. The first cycle will begin July 1, 2010.

Do I need to take the course, Business Practices and Ethics?

The Business Practices and Ethics course is required for every five-year cycle and must be included in the 100 hours for Designated members and the 70 hours for Associate members.

How many times in a cycle can I take a USPAP course and receive CE?

The Appraisal Institute will recognize three USPAP courses within each five-year continuing education cycle. Note that USPAP is required for every five-year cycle and must be included in the 100 hours for Designated members and the 70 hours for Associate members.

When should I submit continuing education program hours?

Designated members should submit all programs by **December 31** in the year their cycle concludes.

Associate members should submit all programs by **June 30** in the year their cycle concludes.



Follow the North Texas Chapter
<http://twitter.com/ainorthtexas>

Online Education

Learn at your own pace anytime, anywhere.

Top-notch Appraisal Institute courses and seminars come straight to your desktop with online education! Learn from any computer anywhere, whenever you have time. It's easy, convenient and a great way to get the education you want. [Check out the current course listing now!](#)

Marketplace

POSITIONS AVAILABLE

JPMorgan Chase is pleased to announce that two positions are open in Dallas:

- Appraisal Analyst (aka Evaluator) - req #100039528
- Review Appraiser - req #100038978

Candidates can find information on the [JPMorgan Chase home page](#) under Careers, and/or contact [Teri Petersen](#) with JPMorgan Chase.

Review Appraiser/Valuation Manager (Risk Assessment and Best Practices) – This position, with Avelo Mortgage, will be responsible for reviewing all valuation products (AVMs, BPOs, Appraisal) and communicating to management specific risk and benefits associated with each product. The successful candidate will also be responsible for integrating new valuation products and strategies into current process and flow. Additional duties will include recommending due diligence to be performed, negotiating with, selecting and managing vendors selected to perform due diligence, assist with management of due diligence process, assist in valuation discussions, reporting results while identifying issues and the impact of the issues, and recommending final drops from pool. Avelo Mortgage is a wholly owned subsidiary of a large Wall Street Investment firm. This is a full time position with salary/benefits. For a more detailed job listing or to forward resumes, send an email to myself or careers@avelomortgage.com. You can also visit us on the web at www.avelomortgage.com.

Director of Real Estate Appraisal/Consulting Services – Con-Real, LP (www.con-real.com) is seeking a Director of Real Estate Appraisal/Consulting Services. Con-Real is a full service construction and real estate firm. Contact Lisa Cano, Human Resources Department (817-640-4420; lcano@con-realo.com) for detailed information about the position.

Mark Your Calendar! 2010 Chapter Meeting Dates

The following are the remaining North Texas Chapter 2010 meeting dates. All meetings will be held at Prestonwood Country Club, located at 15909 Preston Road in Dallas, except the October meeting.

September 14 (Tuesday)
October 12 (Tuesday in Arlington)
November 9 (Tuesday)
December 7 (Tuesday)

What are My Continuing Education Requirements and What is the Appraisal Curriculum Overview (ACO) Requirement?

In the rapidly changing real estate appraisal field, continuing education plays an important role in professional advancement. *Regulation 10: Continuing Education* requires practicing Designated members to complete 100 hours of continuing education every five years. The Board of Directors recently amended the Regulation to require that all practicing Associate members complete 70 hours of continuing education every five years. The continuing education requirements for Designated and Associate members must include the *Uniform Standards of Professional Appraisal Practice* (7-hour or 15-hour course), *Business Practices and Ethics*, and the *Appraisal Curriculum Overview* requirement. (Note that Associate member continuing education cycles begin July 1, 2010.)

CE Requirements for Practicing Designated and Associate Members

CE Cycle End Date	CE Cycle Concludes	Hours Requirement	USPAP	Business Practices & Ethics	Appraisal Curriculum Overview
Designated Members 2010*	December 31	100	✓	✓	
Designated Members 2011-2015*	December 31	100	✓	✓	✓
Associate Members	June 30	70	✓	✓	✓

*Practicing Designated members on 100-Hour Recommended (formerly voluntary status) CE status are not required to complete 100 hours of CE every five years, but are required to complete the USPAP and “Business Practices and Ethics” requirements, and for cycles ending 2011 and after, the “Appraisal Curriculum Overview” requirement. Such 100-hour Recommended members that choose not to complete the 100 hours will not be considered to be “continuing education complete,” therefore completing the 100 hours is highly recommended.

Note that beginning January 1, 2011, the “Find an Appraiser” directory will include a statement on each individual listing that the Standards and Ethics requirements have been met. A 45-Day Notice item to go to the Board of Directors in August proposes that beginning January 1, 2012, a statement as to whether a Designated member holds the status “continuing education completed” (completion of 100 hours) will be included with his or her listing in the directory.

Additional Options to Meet “Appraisal Curriculum Overview” (ACO) Requirement

The National Board of Directors approved new changes to the “Appraisal Curriculum Overview” requirement, allowing both Designated and Associate members options in which to complete this requirement. Aside from taking the current “Appraisal Curriculum Overview” course, members may also take Level II courses or certificate programs to complete the requirement.

General Designated and Associate Member ACO Options*	
<p>Appraisal Curriculum Overview 2-Day</p> <hr/> <p>Appraisal Institute Level II Advanced Curriculum (Each course is an option)</p>	<p>Appraisal Institute Certificate Program:</p> <ul style="list-style-type: none"> • Valuation of Conservation Easements • Appraising Historic Preservation Easements • Litigation <p>(Each program is an option)</p>

Residential Designated and Associate Member ACO Options	
Appraisal Curriculum Overview 1-Day or 2-Day	Real Estate Finance, Statistics and Valuation Modeling
Appraisal Institute Level II Advanced Curriculum (Each course is an option)	Appraisal Institute Certificate Program: <ul style="list-style-type: none"> • Appraising Historic Preservation Easements • Litigation (Each program is an option)

***Note:**

- If you are a dually Designated member, you must complete general ACO requirements.
- If you are an Associate member that is listed as both a general and a residential member, you must complete general ACO requirements.

Additional Means to Receive CE Credit

Instead of attending classes in the traditional classroom setting, members may also receive continuing education credit by the following means:

CE Cycle End Date	<u>1.25 Advanced Hours</u>	All Hours Online	Instructing Appraisal Institute Education	Service to Appraisal Institute	Service to Real Estate Profession
Designated Members 2010	✓	✓	70***	25	10
Designated Members 2011-2015	✓	✓	70***	25	10
Associate Members	✓	✓		25	10

Legend – Note that in some cases, the Admissions & Designation Qualifications Committee may need to approve hours.

- ***Appraisal Institute instructors may receive a combination of maximum hours for AI instruction, service to the AI and service to the profession, not to exceed a total of 70.
- The total credit hours in this category may not exceed 25.
- The total credit hours in this category may not exceed 10.

Members that choose to take non-Appraisal Institute courses may reference the [Appraisal Institute Creditable Topics list](#) to ensure the program will be accepted for Appraisal Institute CE credit.

Please contact Ruth Kelton at the Chapter Office (ainorthtexas@sbcglobal.net or 972-233-2244) with any questions.



Breaking News—

FACT Legislative Update Events

to blanket the State of Texas!

FACT is presenting “APPRAISERS LEGISLATIVE UPDATE” ~ A look ahead to the 2011 Texas Legislative Session

Legislative Hot Topics will include AMC Regulation, State Tax on Services, Broker’s Price Opinion, Sales Price Disclosure, & Right-of-Way Legislation

Presenters will be FACT’s legislative consultants, Roger Miller & Gavin Massingill together with a LOCAL APPRAISERS PANEL furnishing local input.

Q & A Session ~ Handouts

On-Line Registration Required ~ \$25.00

Two (2) Hours ACE Credit

LIMITED SEATING!

City	Date	Time	Location
Austin	6/22/2010 Tuesday	9:00 am - 11:00 am (Light Breakfast & Coffee)	Austin Institute of Real Estate 8828 Research Blvd Austin, Tx 78758
San Antonio	6/28/2010 Monday	2:00 pm - 4:00 pm (Afternoon snack & drinks)	San Antonio Board of Realtors 9110 W IH 10, Suite #1 San Antonio, TX 78230
Dallas	6/30/2010 Wednesday	9:00 am - 11:00 am (Light Breakfast & Coffee)	Holiday Inn Express Hotel & Suites Dallas Galleria 6055 LBJ Freeway Dallas, TX 75240
Fort Worth	6/30/2010 Wednesday	1:00 pm - 3:00 pm (Afternoon snack & drinks)	Greater Fort Worth Board of Realtors 2650 Parkview Drive Fort Worth, Tx 76102
Houston	7/21/2010 Wednesday	1:00 pm - 3:00 pm (Afternoon snack & drinks)	Houston Association of Realtors 3693 Southwest Freeway Houston, Tx 77027

Contact for more info:
Amy Ables
Executive Director
aables@supportfact.org

**REGISTER NOW TO
GUARANTEE SEATING at
www.SupportFACT.org**

*For More Information— and to
register on-line—*
www.SupportFACT.org

North Texas Chapter Leadership

2010 Officers

President.....James Underhill, MAI
Vice President.....James Justice, MAI
Secretary..... Allen Gardiner, SRA
Treasurer.....Greg Stephens, SRA

2010 Committee Chairs

Education.....Andrew Essington, MAI
Finance.....Greg Stephens, SRA
Government Relations.....Greg Stephens, SRA
Bill Morris, MAI
Newsletter.....John Scarborough, SRA
Nominating..... James Jacobs, SRA
Programs..... Allen Gardiner, SRA
James Justice, MAI
Public Relations..... Peter Malin, MAI
Residential..... James Jacobs, SRA
Web Site..... Richard Baker, MAI

Chapter Office

Executive Director.....Ruth A. Kelton
972-233-2244; 972-239-6857 (fax)
www.ainorthtexas.org (web site)
ainorthtexas@sbcglobal.net (e-mail)

**Visit the Chapter's web site at
www.appraisalinstitute.org
for information about
meetings, education programs,
the Chapter's membership
directory, newsletters,
online discussions,
employment forum, resources,
and information about
the valuation process.**

2010 Calendar of Events

JUNE

- 14-17 *General Appraiser Income Approach, Part 1* – Southfork Hotel, Plano
18-21 *General Appraiser Income Approach, Part 2* – Southfork Hotel, Plano
19-22 *Basic Appraisal Procedures* – Holiday Inn Select North Dallas, Dallas
30 *Appraisers' Legislative Update* – Holiday inn Express, Dallas Galleria (presented by FACT)

AUGUST

- 8-9 Instructor Leadership and Development Conference (Chicago, IL)
10-11 Chapter Leadership Program (Chicago, IL)
23-26 *General Appraiser Sales Comparison Approach* – Holiday Inn Select North Dallas, Dallas
27-30 *General Appraiser Site Valuation and Cost Approach* – Holiday Inn Select North Dallas, Dallas

SEPTEMBER

- 14 Board of Directors and Chapter Meetings – Prestonwood Country Club
27-30 *Basic Appraisal Principles* – Holiday Inn Select North Dallas, Dallas

OCTOBER

- 1-4 *Basic Appraisal Procedures* – Holiday Inn Select North Dallas, Dallas
5-6 *15-Hour National USPAP Update* – Holiday Inn Select North Dallas, Dallas
12 Joint Chapter Meeting (IRWA and Central Texas Chapter, Al) – Arlington
13 *Valuation by Comparison: Residential Analysis and Logic* seminar – Holiday Inn Select North Dallas, Dallas
14 *7-Hour National USPAP Update* – Holiday Inn Select North Dallas, Dallas
15 *Introduction to Valuation for Financial Reporting* seminar – Holiday Inn Select North Dallas, Dallas
18-19 *Residential Site Valuation and Cost Approach* – Southfork Hotel, Plano
20-21 *Residential Report Writing and Case Studies* – Southfork Hotel, Plano
22-25 *General Appraiser Income Approach, Part 1* – Holiday Inn Select North Dallas, Dallas
26-29 *General Appraiser Income Approach, Part 2* – Holiday Inn Select North Dallas, Dallas

2010 North Texas Chapter Education Schedule

Program Details and Online Registration

www.appraisalinstitute.org/education/northtexas.aspx

Dates	Course/Seminar	Continuing Education Hours			Tuition		Location	Instructor(s)	Registration Deadline
		Appraisal Institute	TALCB	MCE	Members	Nonmembers			
June 14-17	General Appraiser Income Approach, Part 1	27/3 exam	QE-30 ACE-27	-0-	\$470	\$520	Southfork Hotel Plano	Ed Litloff, MAI Jay Massey, MAI, SRA	June 4
June 18-21	General Appraiser Income Approach, Part 2	27/3 exam	QE-30 ACE-27	-0-	\$470	\$520	Southfork Hotel Plano	Jay Massey, MAI, SRA George Naeter, MAI	June 8
Aug. 23-26	General Appraiser Sales Comparison Approach Course	27/3 exam	QE-30 ACE-27/3 exam	-0-	\$470	\$520	Holiday Inn Select North Dallas Hotel	Ed Litloff, MAI Larry Wright, MAI, SRA	Aug. 13
Aug. 27-30	General Appraiser Site Valuation and Cost Approach Course	28/2 exam	QE-30 ACE-28	-0-	\$470	\$520	Holiday Inn Select North Dallas Hotel	Lance Coyle, MAI Ed Litloff, MAI	Aug. 17
Sept. 27-30	Basic Appraisal Principles Course	28/2 exam	QE-30 ACE-28	-0-	\$460	\$510	Holiday Inn Select North Dallas Hotel	George Naeter, MAI	Sept. 17
Oct. 1-4	Basic Appraisal Procedures Course	28/2 exam	QE-30 ACE-28	-0-	\$460	\$510	Holiday Inn Select North Dallas Hotel	James Jacobs, SRA George Naeter, MAI	Sept. 21
Oct. 5-6	15-Hour National USPAP Course	14/1 exam	QE-15 ^A	15/0 legal	\$240	\$240	Holiday Inn Select North Dallas Hotel	Greg Stephens, SRA	Sept. 25
Sept. 27- Oct. 6	Fall 2010 Appraisal Licensure Package	70/5 exam	QE-75 ACE-56 ^A	15/0 legal	\$1,100	\$1,200	Holiday Inn Select North Dallas Hotel	James Jacobs, SRA George Naeter, MAI Greg Stephens, SRA	Sept. 17
Oct. 13	Valuation by Comparison: Residential Analysis and Logic Seminar	7	ACE: 7	To be submitted	\$175	\$225	Holiday Inn Select North Dallas Hotel	James Jacobs, SRA	Oct. 3
Oct. 14	7-Hour National USPAP Update Course	7	ACE-7	8/0 legal	\$175	\$225	Holiday Inn Select North Dallas Hotel	George Naeter, MAI	Oct. 4
Oct. 15	Introduction to Valuation for Financial Reporting Seminar	7	ACE: 7	To be submitted	\$175	\$225	Holiday Inn Select North Dallas Hotel	David Binner, MAI	Oct. 5
Oct. 18-19	Residential Site Valuation and Cost Approach Course	14/ 1 exam	QE-15 ACE-14	15/0 legal	\$320	\$370	Southfork Hotel Plano	Mike Atwood, MAI, SRA	Oct. 8
Oct. 20-21	Residential Report Writing and Case Studies Course	14/ 1 exam	QE-15 ACE-14	15/0 legal	\$320	\$370	Southfork Hotel Plano	James Jacobs, SRA	Oct. 10
Oct. 22-25	General Appraiser Income Approach, Part 1	27/ 3 exam	QE-30 ACE-27	-0-	\$470	\$520	Holiday Inn Select North Dallas Hotel	Stephen Fanning, MAI George Naeter, MAI	Oct. 12
Oct. 26-29	General Appraiser Income Approach, Part 2	27/ 3 exam	QE-30 ACE-27	-0-	\$470	\$520	Holiday Inn Select North Dallas Hotel	Lance Coyle, MAI Ed Litloff, MAI	Oct. 16

Dates	Course/Seminar	Continuing Education Hours			Tuition		Location	Instructor(s)	Registration Deadline
		Appraisal Institute	TALCB	MCE	Members	Nonmembers			
Nov. 1-4	General Appraiser Market Analysis and Highest & Best Use Course	28/ 2 exam	QE-30 ACE-28	-0-	\$470	\$520	Holiday Inn Select North Dallas Hotel	Stephen Fanning, MAI Larry Wright, MAI, SRA	Oct. 22
Nov. 5-8	General Appraiser Report Writing & Case Studies Course	28/ 2 exam	QE-30 ACE-28	-0-	\$545	\$595	Holiday Inn Select North Dallas Hotel	Alan Blankenship, PhD	Oct. 26
Nov. 17	The Discounted Cash Flow Model Seminar	7	ACE-7	To be submitted	\$175	\$225	Holiday Inn Select North Dallas Hotel	TBD	Nov. 7
Nov. 18-19	Real Estate Finance, Statistics, and Valuation Modeling Course	14/ 1 exam	QE-15 ACE-14	16/0 legal	\$320	\$370	Southfork Hotel Plano	Marv Wolverton, PhD, MAI	Nov. 8

^A Appraisers are required to take the 15-Hour (2-day) USPAP course for **qualifying** education credit. Appraisers taking USPAP for **continuing** education credit are **required** to take the 7-Hour (1-day) USPAP Update course **for the USPAP hours portion of their continuing education requirement**. Appraisers CANNOT take the 15-Hour USPAP to meet the 7-hour requirement. Texas appraisers are required to have 28 ce hours every 2 year cycle, and 7 of those hours must be USPAP hours.

Locations:

- Holiday Inn Select North Dallas, 2645 LBJ Freeway, Dallas, TX 75234, 972-243-3363. Appraisal Institute guest room block rate - \$79.00+tax (Mon.-Fri.); \$69.00+tax (Sat.-Sun.)
- Southfork Hotel, 1600 N. Central Expressway, Plano, TX 75074, 972-578-8555 or 866-665-2680, www.southforkhotel.com. Appraisal Institute guest room block rate - \$69.00 + tax

Appraisal Institute, North Texas Chapter
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ainorthtexas@sbcglobal.net (email)

Appraisal Institute
Level 2 Education Status (as of April 15, 2010)

Original Level 2 Courses	Hours	Current Equivalent Course	New/Replacement Advanced Education Courses	Hours	Tent. Release	Notes
Advanced Income Capitalization (510)	40		Advanced Income Capitalization (501GD)	35*	Dec. 2010	Genl. Associate Members who have not passed Course 510 by 12/1/10 will be required to pass the exam for the new course (501GD).
Highest & Best Use and Market Analysis (520)	40	Genl. Market Analysis and Highest & Best Use (30 hours)	Advanced Market Analysis and Highest & Best Use (500GD)	35*	Feb. 2011	Genl. Associate Members who have not passed Course 520 or the Genl. Market Analysis and Highest & Best Use by 2/1/11 will be required to pass the exam for the new course (500GD).
Advanced Sales Comparison & Cost Approaches (530)	40		Advanced Concepts & Case Studies (503GD)	40**	May 2011	Genl. Associate Members who have not passed Course 530 by 5/1/11 will be required to pass the exam for the new course (503GD).
Report Writing & Valuation Analysis (540)***	40	Genl. Appraiser Report Writing & Case Studies (30 hours)				
Advanced Applications (550)	40		Advanced Concepts & Case Studies (503GD)	40**	May 2011	Genl. Associate Members who have not passed Course 550 by 5/1/11 will be required to pass the exam for the new course (503GD).
			Quantitative Analysis (NEW)	35	Jan. 2012	This course will be a required part of the MAI Advanced Education for genl. Associate Members who join after 1/1/12.

As the new Advanced Education courses are released, the corresponding old courses will be retired. If a general Associate Member has not completed any of the current education requirements by the date the course(s) retires, he or she will need to take the new equivalent Advanced Education course/exam(s).

Diagnostic Test Requirement - Prior to registering for your first Advanced Education course, you are required to pass a diagnostic test that will assess your skill level in Excel and ensure that you will gain the most out of your learning experience. You may take the test at any time. However, you must take it at least 14 days before the online session of the Advanced Education course begins OR 21 days before the live classroom session begins.

* 35 hours = 2 hours of pre-classroom online + 30 hours in a classroom (4 days of 7.5 hours) + 3 exam hours on 5th day.

** 40 hours = 2 hours of pre-classroom online + 35 hours in a classroom (5 days of 7 hours) + 3 exam hours on 5th day.

*** Report Writing & Valuation Analysis (540) will retire at the end of 2010.

NOTES:

Courses are all considered CE, not QE.

If Associate member passes current course exam, they would not be required to take and pass the replacement course.