

Technology Shared Interest Group to Hold Kick-Off Event In Dallas June 27

The Technology & Appraisal Practice Shared Interest Group (SIG) opened for enrollment in early May, and already more than 200 members have enrolled and online discussions have begun. The shared interest group is geared toward members who have an interest in technology issues including AVMs, GIS, data standards, practice management tools, hardware, and emerging trends. All Appraisal Institute members may enroll free of charge. The SIG provides a forum for SIG members to discuss new developments and best practices as well as a central online location for resources related to technology. Through networking, online forums and educational events, members of the SIG can share ideas and expand their knowledge in this area.

The Technology SIG will hold a kick-off event on June 27, 2006, in Dallas. This half-day event (1:30 p.m. to 6 p.m.) will feature a three-hour presentation on AVMs by Mark R. Linné, MAI, and Stephanie Coleman, MAI, SRA. Members who attend the kick-off event also have the opportunity to attend this year's RealComm conference, also happening in Dallas June 25-27, at a special AI member rate. Details about the kick-off event and RealComm show are available at www.appraisalinstitute.org/membership/techevent.asp.

Note that the registration fee has been reduced to \$80.

To sign up for the Technology & Appraisal Practice SIG, which is free to Appraisal Institute members, visit www.appraisalinstitute.org/membersonly/sigs/enroll.asp.

Upon joining, SIG members have access to a central location on the Appraisal Institute Web site that brings together information on the issues and resources specific to their interest in appraisal technology. SIG members will also be able to build community with other Appraisal Institute members through the SIG's dedicated online forum.

Because the event is co-locating with RealComm, attendees are entitled to a discounted rate for the conference, being held June 25-27, 2006. Visit www.realcomm.com for more information on RealComm.

LDNC Nominates Amarin for 2007 Vice President Position

The Leadership Development and Nominating Committee has selected Jim Amarin, MAI, SRA, as the nominee for the position of 2007 Vice President of the Appraisal Institute. The LDNC met in Washington, D.C., May 17, to interview the candidates for the position, and in June it will make its recommendation to the Board of Directors. The Board will elect the 2007 Vice President at its December 4-5, 2006, meeting. The 2007 Vice President will become President Elect in 2008 and President of the Appraisal Institute in 2009.

Amarin is Vice President of Atrium Real Estate Services, a full-service real estate appraisal and consulting firm located in Austin, Texas. He holds degrees in Finance and in Real Estate & Urban Land Development from the University of Texas at Austin. Since obtaining his first designation in 1992, he has been actively involved in the Appraisal Institute in the areas of audit, admissions, education, ethics and counseling, and serving in various chapter, regional and national leadership positions. He currently sits on the Board of Directors, representing Region VIII. He has served on the Board since 2004. This year he is also serving as chair of the Audit Committee and is a member of the Admissions and Designations Qualifications Committee. Some of the other organizations he has been a member of include the International Right of Way Association, CCIM Institute, Austin Board of Realtors, Texas Association of Realtors, National Association of Realtors and Foundation Appraisers Coalition of Texas. Additional biographical information as well as his views on the role and mission of the Appraisal Institute can be found at www.appraisalinstitute.org/membersonly/default.asp.

Visit the North Texas Chapter web site at www.ainorthtexas.org to view the 2006 Education Schedule and register for education programs.

Become a National Screener for the Appraisal Institute

Associate members seeking an Appraisal Institute designation must undergo experience review. The final level review relates to the credit that the associate needs for designation. Screeners review the associate's work, talk to the associate, and either approve experience credit or refer the associate to a review committee. The review is intended to be educational for the associate while the screener assesses their experience level. Associates may also choose to take advantage of an optional Advisory Review, which is a counseling review that provides them feedback about their work.

What is required of an experience screener? We are looking for members who enjoy being up-to-date in their skills and are willing to share their expertise with others. The initial training for a screener consists of a three-hour Experience Review Training seminar for which you can receive continuing education credit. Once you have taken the seminar, you will be mentored through several reviews by an experienced screener.

Incentives: Screening for experience is not a paid endeavor; however, you will be reimbursed \$75 per file. The education required is free and you receive AI continuing education credit. Finally, you will have the satisfaction of helping AI associates and members-to-be. If you're interested, please contact Marilyn Moore at mmoore@appraisalinstitute.org for upcoming Experience Review Training Seminar locations.

In Memoriam

The North Texas Chapter
acknowledges with sincere regret
the passing of
Claude A. Fox, SREA
and
William D. Kuhlmann, MAI

Did You Know... Membership Benefits

The Appraisal Institute is the only appraisal association to maintain its own government affairs office in Washington, DC. We serve as an advocate for real estate appraisers to the highest levels of government, engaging federal and state policymakers to represent member interests on issues and policies affecting appraisal practice. At the state level, we work to promote uniformity of state laws and regulations. Follow the Appraisal Institute activities and track our progress

at www.appraisalinstitute.org/govtaffairs or contact the Washington, DC office at 202-298-6449.

Work Smarter with Scope of Work – New Book Release

Competence and adherence to high ethical standards are the hallmarks of a professional. In order to meet the requirements of the real estate appraisal profession, you need the guidance provided in *Scope of Work*, a new handbook by Stephanie Coleman, MAI, SRA.

The scope of work concept, which is central to the Uniform Standards of Professional Appraisal Standards, 2006 edition, gives appraisers the flexibility to tailor each assignment to the circumstances of the appraisal and the needs of the client. While misuse of the scope of work concept can be disastrous, an appraiser who knows how to apply it in practice and to communicate it clearly in an appraisal report can enjoy increased security, opportunity, and success. Learn to wield a powerful appraisal tool. Get your copy of *Scope of Work* today!

Appraisal Institute members can take advance of a special introductory member price of \$24, good for a single copy through July 31, 2006. Regular member price: \$30; nonmembers: \$35. To order the handbook online, go to www.appraisalinstitute.org/ecom/publications.

2007 Chapter Leadership Elected

Congratulations to the following members, elected to leadership positions in the North Texas Chapter by the Chapter membership at the May 11 Chapter meeting. Their terms will begin January 1, 2007.

President	Mark O'Briant, MAI
Vice President	K. Lynn Naugher, MAI
Secretary	James Jacobs, SRA
Treasurer	James Underhill, MAI
Director	Ann Kostishak, MAI
Director	Gary Long, MAI
Director	Bruce Minchey
Regional Representative	Marc Farmer, MAI
Regional Representative	Allen Gardiner, SRA
Regional Representative	James Justice, MAI
Regional Representative	George Naeter, MAI
Regional Rep. Alternate	James Cullar, SRPA, SRA
Regional Rep. Alternate	Roger Davis, MAI
Regional Rep. Alternate	Carl Parker, MAI
Regional Rep. Alternate	John Scarborough, SRA
Regional Rep. Alternate	Brad Wirth, MAI

Fall 2006 Chapter Education Programs

7-Hour National USPAP Update Course

August 28

Instructor: Lance Coyle, MAI

Location: University of Phoenix Bldg., Dallas

CE Credits: AI and ACE-7 hours;

MCE-8 hours/0 legal hours

Basic Appraisal Principles Course

September 11-14

Instructors: Mike Atwood, MAI, SRA and

George Naeter, MAI

Location: Holiday Inn, Arlington

CE Credits: AI, QE and ACE-28 hours/2 exam hours

Basic Appraisal Procedures Course

September 15-18

Instructors: Jay Massey, MAI, SRA and

George Naeter, MAI

Location: Holiday Inn, Arlington

CE Credits: AI, QE and ACE-28 hours/2 exam hours

15-Hour National USPAP Course

September 19-20

Instructor: James Jacobs, SRA

Location: Holiday Inn, Arlington

CE Credits: AI, QE and ACE-15 hours/1 exam hour;

MCE-15 hours/0 legal hours

Subdivision Valuation: A Comprehensive Guide to Valuing Improved Subdivisions

October 13

Instructor: Marc Farmer, MAI

Location: University of Phoenix Bldg., Dallas

CE Credits: AI and ACE-7 hours;

MCE-8 hours/0 legal hours

General Applications Course

October 16-21

Instructors: Lance Coyle, MAI and Jay Massey, MAI, SRA

Location: Southfork Hotel, Plano

CE Credits: AI, QE and ACE-37 hours/3 exam hours

Scope of Work: Expanding Your Range of Services Seminar

November 8

Instructor: Gregory E. Stephens, SRA

Location: University of Phoenix Bldg., Dallas

CE Credits: AI and ACE-7 hours;

MCE-8 hours/0 legal hours

7-Hour National USPAP Update Course

November 10

Instructor: George Naeter, MAI

Location: University of Phoenix Bldg., Dallas

CE Credits: AI and ACE-7 hours;

MCE-8 hours/0 legal hours

Advanced Income Capitalization Course

November 12-18

Instructors: Jay Massey, MAI, SRA and

Sheila Stewart, MAI

Location: Southfork Hotel, Plano

CE Credits: AI, QE and ACE-36 hours/4 exam hours

Registration: www.ainorthtexas.org/education2

Questions: Contact the North Texas Chapter -
ainorthtexas@sbcglobal.net; 972-233-2244 (phone);

972-239-6857 (fax)

Legislative Update

by Greg Stephens, SRA

Government Relations Committee Chair

Sunset Review of the Texas Real Estate Commission

State agencies must undergo regular reviews by the Texas Sunset Committee; this year TREC is under review. As such, with TALCB being an independent subdivision of TREC, there is some impact on the operations of TALCB. The FACT Executive Committee prepared a comment letter relative to the portion of the review that has to do with TALCB matters.

The Sunset Committee's report is on the state's website at www.sunset.state.tx.us under "Publications". The portion relating to TALCB is contained in Issue #5. The specific recommendations having to do with TALCB are identified as Recommendation #5.4.

- The recommendation states that federal guidelines require a state's appraiser board be an "independent policymaking and regulatory body". In FACT's comment letter, this requirement was re-emphasized.
- A portion of the recommendation addresses TALCB's administrative functions and suggests that more efficient operational procedures be incorporated.
- The TALCB's enforcement/compliance area is also addressed. During the 79th Legislative Session, this process was changed and new procedures have only been in place a few months. FACT's comment letter requests that the recommendations having to do with enforcement/compliance issues be deferred until sufficient time has passed to evaluate the changes that have recently been implemented.

**Please note the North Texas
Chapter's email address in
your address book:**

ainorthtexas@sbcglobal.net

Announcements

Jeff Briggs, MAI, MRICS received the MRICS designation from the Royal Institution of Chartered Surveyors on January 30, 2006.

Jack Friedman, MAI, SRA, FRICS received the FRICS designation from the Royal Institution of Chartered Surveyors.

Members are encouraged to complete the Leadership Resources Registry, which allows individuals to indicate their preference for service on national committees and panels. Complete the Registry by July 1 for consideration for 2007 appointment. Designated members must also complete a Member Profile to be eligible for committee service. To access the Registry, members will need to log in to the members-only area of the Appraisal Institute web site (www.appraisalinstitute.org).

Pan Pacific Congress to Offer Unique Program, Tours, Social Events

An exceptional experience is in store for Appraisal Institute members who attend the 23rd Pan Pacific Congress of Appraisers, Valuers and Counselors in San Francisco this September. The Appraisal Institute will host the international event September 16-19, 2006, at the Palace Hotel. The biennial Congress will bring together real estate valuation and consulting professionals from throughout the Pacific Rim. This marks the first time since 1986 that the Appraisal Institute will host the Congress.

The opening reception for the 23rd Congress will be held in the Asian Art Museum, one of the largest museums in the Western world devoted exclusively to Asian art. The Congress will also offer technical tours, including earthquake-damaged homes in the area, Silicon Valley, AT&T Baseball Park and the California wine country. The key focus of the Congress will be presentations by real estate professionals from across the Pacific Rim and the world on such topics as technology in real estate investment, appraisal and consulting, cooperation between real estate professionals and other professions and financial harmonization across borders.

“This Congress will provide U.S. real estate professionals the opportunity to come to a fuller understanding of the truly global nature of the valuation profession and the role it plays in the international marketplace without leaving the country,” stated Appraisal Institute President, Richard D. Powers, MAI, SRA.

Registration for the Congress is available online at www.appraisalinstitute.org/ppc.

Education Scholarships Awarded

The Chapter Scholarship Committee received a number of applications for 2006 education scholarships. After review of the applicants and qualifications, scholarships were awarded to the following North Texas Chapter Associate Members. Congratulations to all awardees as you pursue designation!

Christopher Bailey
Blake Davis
Tanner Etheredge
Richard Hess
Gavin Mogan
Chris Roach
Laurie Wilcher
Brett Wilkerson
Greg Zachary

**The Chapter has added the
*Advanced Income
Capitalization Course* to the
2006 education schedule. It
will be held November 12-18.
Register online at
www.ainorthtexas.org.**

USPAP in Plain English

Life is difficult. USPAP shouldn't be. Now it isn't. The 2006 Edition of USPAP contains the most significant changes since 1994...what better time to have a book that talks about what USPAP really means on the street level of appraisal practice?

John Leary, MAI and Al Franke, SRA have released, *USPAP in Plain English: A Guidebook to the 2006 Uniform Standards of Professional Appraisal Practice for Real Estate Appraisers and Clients*. This new book interprets USPAP in simpler terms and in a more user-friendly format than the original document, making it easier to use in your everyday assignments.

Get your copy at www.lulu.com/USPAPplain.

North Texas Chapter Leadership

2006 Officers

President..... Shannon Fawcett, MAI, SRA
Vice President..... Mark O'Briant, MAI
Secretary..... K. Lynn Naugher, MAI
Treasurer..... James E. Jacobs, SRA

2006 Committee Chairs

Client Advisory..... Marc Farmer, MAI
Data Exchange..... Jay M. Massey, MAI, SRA
Education..... Jeff Briggs, MAI
Finance..... James E. Jacobs, SRA
Government Relations/FACT..... Greg Stephens, SRA
Guidance..... Joe Milkes, MAI
Membership Development/
Retention..... Mitchell Todd, MAI
Newsletter..... Jack Poe, MAI
Programs..... Mark O'Briant, MAI
Public Relations..... Doug Prickett, MAI
Telephone..... Bruce Minchey
Web Site..... Richard Baker, MAI

Chapter Office

Executive Director..... Ruth A. Kelton
Assistant..... Nancy Young
972/233-2244
972/239-6857 (fax)
www.ainorthtexas.org (web site)
ainorthtexas@sbcglobal.net (e-mail)

2006 Calendar of Events

August

28 *7-Hour National USPAP Update Course -
Univ. of Phoenix Bldg., Dallas*

September

11.14 *Basic Appraisal Principles Course –
Holiday Inn-Arlington*
14 *Board of Directors and Chapter Meetings –
Prestonwood Country Club*
15.18 *Basic Appraisal Procedures Course –
Holiday Inn-Arlington*
19.20 *15-Hour National USPAP Course –
Holiday Inn-Arlington*

October

12 *Board of Directors and Chapter Meetings –
Prestonwood Country Club*
13 *Subdivision Valuation: A Comprehensive Guide to
Valuing Improved Subdivisions Seminar –
University of Phoenix Bldg., Dallas*
16.21 *General Applications Course –
Southfork Hotel, Plano*

November

8 *Scope of Work: Expanding Your Range of Services
Seminar – University of Phoenix Bldg., Dallas*
9 *Board of Directors and Chapter Meetings –
Prestonwood Country Club*
10 *7-Hour National USPAP Update Course –
University of Phoenix Bldg., Dallas*
12.18 *Advanced Income Capitalization Course –
Southfork Hotel, Plano*