

LUNCHEON MEETING SCHEDULED IN JANUARY

Mr. Paul Cones
Chief Executive Officer and President
CourthouseDirect.com

will present

How To Access and Use Public Records Effectively in the Appraisal Process

Thursday, January 10, 2002

Lincoln City Club, 5440 LBJ Freeway, Third Level

Board of Directors Meeting: 10:00 to 11:30 a.m.

Luncheon and Program: 11:30 a.m. to 1:30 p.m.

Meal Program Cost: \$25.00 per person (No Shows Will Be Billed)

Reservations Required: Deadline-Wednesday, January 9

Call 972-233-2244 or E-mail ainorthtexas@worldlogon.com

*Application pending with the Appraisal Institute for 2 hours continuing education credit
Accepted by the Texas Appraiser Licensing and Certification Board for 2 hours continuing education credit*

January Meeting Program

Mr. Paul Cones, Chief Executive Officer and President of CourthouseDirect.com will be the featured speaker at the January 10 Chapter meeting.

Mr. Cones began his career as a petroleum landman where he gained experience researching public records and negotiating with mineral owners. CourthouseDirect.com, which he founded in 1982, is the parent company of three other successful real estate-related entities – Able Permits, Courthouse Specialists, and Right-of-Way Acquisition Services, Inc.

Mr. Cones is a public speaker and has given many classes and lectures throughout the State of Texas and New Mexico regarding how to access and use public records effectively. Topics he will discuss in his presentation to the North Texas Chapter will include: (1) ownership and estates in land; (2) methods of transferring property; (3) the County Clerk's office/records; (4) grantor/grantee indexes; (5) sources of title and research information; and, (6) use of online methods to obtain fast, accurate land title information.

Meeting attendees will have an opportunity to ask questions and to discuss specific issues and problems related to obtaining public records as part of their work product.

2002 Chapter Meeting Schedule

Mark your calendar! The Chapter's 2002 meeting schedule is listed below. The Dallas meetings will be held at the Lincoln City Club located at 5440 LBJ Freeway.

Seven meetings have been scheduled in Dallas in 2002, and one will be held in Tyler. In an effort to make the Chapter meetings available to all members, five luncheon and two dinner meetings have been

scheduled in Dallas. One meeting has been scheduled in Tyler to make the Chapter meetings more accessible for the East Texas Chapter members. The meeting fee for all meetings will be \$25 per person.

A two-hour education program will be provided at each meeting. A total of fourteen (14) continuing education credits can be earned by attending the Dallas meetings, and two (2) continuing education credits can be earned by attending the Tyler meeting. Members can earn 57% of the state certification continuing education requirement, and 16% of the Appraisal Institute's continuing education requirement by attending the Chapter meetings. This is an excellent way for members to earn continuing education credits, gain valuable knowledge, and network with friends and associates.

The Chapter leadership looks forward to seeing you at the Chapter meetings!

January 10 – lunch
February 14 – lunch
March 14 – dinner
April 11 – Tyler
May 9 – lunch
September 12 – lunch
October 10 – dinner
November 14 – lunch

2002 North Texas Chapter Newsletter On Web Site

After lengthy budget review and discussions, the Board of Directors voted to post the newsletters to the Chapter web site in 2002. Members may access the newsletter directly from the web site. In addition, an email notification will be sent to members with a link to the newsletter.

The electronic method of delivery will allow Chapter leadership to provide news and updates to the membership in a timely, efficient manner.

If you have not been receiving monthly reminders of Chapter meetings during 2001, your email address on file at the Chapter office probably needs to be updated. Please contact the Chapter office (972-233-2244 or ainorthtexas@worldlogon.com) as soon as possible with your e-mail address.

***As a member of the North Texas Chapter,
if you are in attendance at the January 10 meeting
and your name is drawn, you will win \$100!***

Appraisal Institute Education Trust

Approximately four decades ago, the nation's two most respected appraisal organizations – the American Institute of Real Estate Appraisers and the Society of Real Estate Appraisers – separately created trusts as a means of marshalling capital through charitable donations that could be invested in advancing the appraisal profession. With the 1991 unification of these two organizations, these two trusts became one. Now named the Appraisal Institute Education Trust (AIET), the mission remains unchanged, but an exciting vision for the future has now been cast. An energized board of trustees, with the help and guidance of many stakeholders, has created an urgent vision for the advancement of the organization centered on exponential growth in impact over the next five years.

The AIET has reached a new level of importance and significance in the industry. It is now at a defining moment in its forty-year history. While historic growth in the AIET balance sheet has come primarily through several large, unsolicited estate gifts, the time has come to take a more assertive approach to capital development. Additional capital resources will position the AIET as a primary source of permanent funding for cutting-edge, high impact education and research programs.

Through assertive endowment building and fund management, the AIET will become a crucial alternative source of funding for urgent initiatives. In collaboration with the Appraisal Institute and our other strategic partners, the AIET will strive for significant industry impact.

Capital investment priorities include:

- Leadership Development & Advisory Council – to fund participation and involvement of LDAC members at conferences, and to provide financial resources that will help attract young leaders to attend LDAC.
- Permanent Endowment of Y.T. and Louise Lum Library Operations – to provide full underwriting of operating expenses, and to fund technology and on-line delivery projects.
- Funding for The Center for Advanced Property Economics – to make available financial resources to support specifically identified Center projects, and to provide partial funding to Center operations.
- Internships – to provide grants to businesses and organizations who offer internships that train individuals within the business environment, and to support real-world learning and teaching of valuation techniques and successful business models.

Please consider contributing to the Appraisal Institute Education Trust. For more information, contact Olivia Carreon, Interim Director, at 312-335-4148, or e-mail ocarreon@appraisalinstitute.org.

North Texas Chapter Seeking LDAC Participants

Each year, the Leadership Development & Advisory Council (LDAC) hosts as many as 100 individuals in the appraisal, analysis, and related fields. LDAC provides a forum for these individuals to exchange ideas and opinions, targeting topics of concern to the profession. The recommendations from LDAC are presented to the Appraisal Institute's Executive Committee and Board of Directors.

Since 1993, a highlight of the LDAC conference has been the trips to Capitol Hill and meetings with Members of Congress and their staffs in Washington, DC. Participants spend a half-day lobbying the Nation's lawmakers on issues of importance to the members of the Appraisal Institute.

The Leadership Development & Advisory Council will meet in Washington, DC April 20-24, 2002. This meeting will be held in conjunction with the quadrennial Congress of the International Federation of Surveyors (FIG), which is being held April 21-26. LDAC participants will be able to join the several thousand surveyors from nearly 70 countries presenting papers on current international valuation issues.

If you are interested in participating in the 2002 Leadership Development & Advisory Council, please notify Ruth Kelton (972-233-2244 or e-mail ainorthtexas@worldlogon.com).

Announcements

Thank you to *John Fleming, MAI* and *Jeff Briggs, MAI* for volunteering to proctor Challenge Examinations.

Single 195 SF office available in modern attractive building. Share kitchen, reception area. Light use of copier available; some covered parking; 24-hour air. Located 1 block from Walnut Hill & No. Central Expressway. Rent rate \$500 per month for 1 year lease. Call Joe Milkes at 972-960-1881 or e-mail at joe@milkes.com.

Marketplace

Experienced, residential appraiser needed. Mostly new construction. State certification and FHA approval required. Please fax resume to 214-544-0789.

Appraisal positions available – the firm of Dugger, Canaday, Grafe, Inc. in San Antonio, Texas has immediate openings in both experienced and entry-level appraiser positions. Please send resumes to Paul P. Grafe, MAI, CRE, at 111 Soledad, Suite 800, San Antonio, Texas 75205 or e-mail them to paulg@dcgw.com.

Integra Realty Resources is seeking Senior Real Estate Analysts for our Texas offices (Austin, Dallas, Fort Worth, Houston, San Antonio). This position involves real estate valuation and consultation, reviewing cash flows, property inspections, litigation support, and some travel. Base salary plus bonus and benefits. Job requirements: Two to five years' appraisal experience. Must be familiar with DCF analysis. Computer literate and proficient in Microsoft Word and Excel. Prefer degree in Finance, Real Estate or English. Please e-mail resume to bloughry@irr.com. Visit our web site at www.irrdfw.com. Other positions available throughout the U.S.

Calendar of Events

January

10 Board of Directors Meeting/Chapter Meeting-
Lincoln City Club

February

14 Board of Directors Meeting/Chapter Meeting-
Lincoln City Club

March

14 Board of Directors Meeting/Chapter Meeting-
Lincoln City Club

14 *Valuation of Detrimental Conditions Seminar-GDAR*

15 *Litigation Skills for Appraisers: An Overview-GDAR*

North Texas Chapter

2001 Officers

President.....Ken P. Wilson, MAI, SRA
Vice PresidentJack Poe, MAI
Secretary..... MacKenzie S. Bottum, MAI
Treasurer John Hirschy, MAI, SRA

2001 Committee Chairs

Membership Development
and Retention Shannon Dykes, MAI, SRA
Education Jay M. Massey, MAI, SRA
Finance John Hirschy, MAI, SRA
Guidance Shannon Dykes, MAI, SRA
Legislative Affairs/FACT.....George N. Naeter, MAI
Programs Charles Bissell, MAI
Social and Charity Events Tracy Law, MAI
K. Lynn Naugher, MAI

Symposium..... MacKenzie S. Bottum, MAI
Telephone..... MacKenzie S. Bottum, MAI
Web Site.....Richard N. Baker, MAI

Chapter Office

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Executive Director.....Ruth A. Kelton

Assistant..... Nancy Young